



P R E S S I N F O R M A T I O N

Aero Law Group's Matthew Cram joins Aerion as VP of Contracts

Reno, NV — August 6, 2015 Matthew (Matt) Cram, previously an attorney for leading aviation law firm Aero Law Group PC, has joined Aerion as Vice President of Contracts and will have responsibility for commercial contract activity for the Aerion AS2 supersonic business jet, as well as other legal affairs for the company. He will report to Doug Nichols, chief executive officer.

At Aero Law Group, Cram and his colleagues informally advised Aerion on a host of customer-related issues. The Seattle-based law firm focuses exclusively on aviation transactions and represents more than 600 clients around the world, including airlines, governments, investment banks, Fortune 500 companies and ultra-high-net-worth individuals. "Matt's extensive experience in aviation law will benefit Aerion and our customers," noted Nichols.

"Our clients will certainly miss Matt's knowledge of the aviation industry," said Aero Law's principal attorney, Kevin Austin. "But he is uniquely positioned to assist Aerion in bringing its aircraft to the market."

At Aero Law Group, Cram advised clients on numerous business aircraft transactions, including several Boeing Business Jet transactions and subsequent completions. He has counseled clients on European Union VAT and EU Emissions Trading System (ETS) issues. He has also negotiated aircraft financing (leases and loans) with multiple large lending institutions, and supported aircraft trade-ins.



In the airline sector, Cram has advised domestic and international airline clients on aircraft and engine purchases, leases, and related matters. Prior to joining Aero Law Group, Cram was a regional director of aircraft contracts at The Boeing Company, and served there also as a regional director of commercial aviation services contracts.

He is a Cum Laude graduate of Seattle University School of Law and a Magna Cum Laude graduate of the University of Idaho with a B.S. in Business Economics.

About Aerion Corporation

Aerion Corporation of Reno, Nevada, was formed in 2002 to introduce a new era of practical and efficient supersonic flight. Over more than a decade, Aerion has demonstrated advanced wing technology in conjunction with NASA and other leading aeronautical institutions. This research includes breakthrough work in the area of supersonic natural laminar flow, the key enabling technology behind the company's AS2 business jet. More information can be found at www.aerionsupersonic.com.

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